

# KYLE ROBISON

908.397.7107 | kylerobison14@gmail.com

## EDUCATION

---

**The Pennsylvania State University**  
*Smeal College of Business | Bachelor of Science in Finance*  
College of Liberal Arts | Minor in Economics

**University Park, PA**  
*Class of 2022*  
GPA: 3.75/4.00

## RELEVANT EXPERIENCE

---

**Morgan Stanley Wealth Management**  
*Incoming Wealth Management Summer Analyst*

**New York, NY**  
*Oct 2020 – Present*

- Participating in a competitive 10-week internship with one week of training and nine weeks working in a specific group
- Gaining thorough understanding of the Wealth Management business, including the financial products and services available to clients, while experiencing the culture and atmosphere available at Morgan Stanley

**Asset Management Group**  
*Equity Derivatives | Associate*

**University Park, PA**  
*Jan 2021 – Present*

- Focusing on the development of two analysts within the sector by being involved in editing and delivering two ~20-page slide deck pitches during the semester, alongside weekly EoW product reports sent to the entire AMG of ~30 members and alumni
- Constructing bi-weekly sector briefings by using derivative strategies aimed at profiting from anticipated market movements, which are added to the AMG portfolio, accumulating trades from all six sectors during the semester
- Organizing sector breakout meetings held every Sunday for Penn State Derivative Association analysts, engaging in equity market discussions, AMG technical derivative education recaps and delivering Discounted Cash Flow model (DCF) educations

*Equity Derivatives | Analyst*

*May 2020 – Dec 2020*

- Summarized and took a stance on major market events within the Equity Derivatives sector in ~15 EoW product reports designed to encompass U.S. equity markets with a focus on indices such as the Dow Jones Industrial Average and S&P 500
- Pitched a ~20-page slide deck twice per semester to the entire AMG of ~30 members which included product and macroeconomic analysis, probability distribution, the use of a theoretical pricing model, trade breakdown, and capital allocation
- Studied ~15 slide decks on derivative pricing and trading dynamics from lectures by AMG's Chief Investment Officer that included a thorough breakdown of first order Greeks to understand the risks involved in options trading

**Wall Street Bootcamp**  
*Graduate*

**University Park, PA**  
*Jan 2020 – Apr 2020*

- Selected from ~400 applicants to participate in weekly meetings in a group of ~50 students eager to learn the networking and career planning skills necessary to earn a career in the financial services industry
- Educated via ~15 sessions from industry professionals and other experienced upperclassmen about investment banking, sales and trading, private equity, capital markets, wealth management, and other subdivisions of numerous investment banks

## LEADERSHIP EXPERIENCE

---

**Penn State Department of Economics**  
*Introductory Macroeconomic Analysis and Policy | Undergraduate Grader*

**University Park, PA**  
*Aug 2019 – Present*

- Inspected class assignments and exams for a macroeconomics class of ~250 students and provided guidance throughout the semester in conceptual understanding of topics covered in the class
- Selected by the professor of the class among hundreds of students on the basis of classwork and exam performance to provide grading and feedback in accordance with the FERPA privacy guidelines

**Penn State Campus Recreation**  
*Intramural League Flag Football | Referee*

**University Park, PA**  
*Oct 2019 – Present*

- Governed over three to nine intramural league flag football games per week in crews of two to three people to provide the opportunity for students on campus to participate in organized sports
- Upheld the responsibility to maintain a safe and inviting environment for all competitors through training activities on the field and online, including specific training on Title IX and information security

## SKILLS AND INTERESTS

---

**Skills:** Working knowledge of Microsoft Excel, PowerPoint and Word, including S&P Capital IQ add-ins

**Interests:** Penn State football, PGA Tour, Chelsea FC, The Weeknd, distance running, FIFA, NY Yankees, NJ Devils