

PHIL DANGELLO

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EDUCATION

The Pennsylvania State University
College of the Liberal Arts | Bachelor of Science in Economics
Eberly College of Science | Minor in Mathematics

University Park, PA
Class of 2022
GPA: 3.73/4.00

RELEVANT EXPERIENCE

Penn State Asset Management Group

Lead Analyst / Equity Derivatives Sector

University Park, PA
Jan 2020 – Present

- Analyzed daily, weekly, and monthly movements of 8 indexes around the world that include Japanese markets, Chinese markets, U.S. markets, emerging markets, and U.K. markets to create 16 market reports and 16 product reports for the PSUAMG listserv
- Pitched 3 times during the semester to all 33 members of the Penn State Asset Management Group which included important information about macroeconomic landscape, product drivers, trade breakdown, and risks to develop understanding of products
- Educated on various derivative concepts via ~16 slide-decks ranging from what the first order Greeks are to different option trading strategies spread out over the course of a semester to facilitate an understanding of how derivative markets and trading interacts

Wall Street Boot Camp

Active Participant

University Park, PA
Jan 2020 – Present

- Selected as one of 52 students from about 300 applicants to attend an exclusive training program held by Wall Street professionals, gaining an extensive understanding of Wall Street careers over the course of ~14 weeks
- Implemented appropriate methods related to the Wall Street recruiting process including rigorous resume and LinkedIn reviews, mock interviews, and proper workplace etiquette from qualified instructors to better understand the financial industry as a whole

Penn State Derivatives Association

Analyst / Equity Derivatives Sector

University Park, PA
Sep 2019 – Dec 2019

- Examined weekly microeconomic and macroeconomic data trends pertaining to the general market through the analysis of economic indicators, market news, and analyst expectations to facilitate understanding
- Enhanced knowledge of basic trading and market education via weekly lectures given by four executive board members along with sector specific trading strategies synopsis by 12 lead analysts over the course of 16 weeks
- Utilized various news sources including Bloomberg, Reuters, and the WSJ to enhance general market knowledge

Econ 351 “Money and Banking”

Student

University Park, PA
Sep 2019 – Dec 2019

- Competed against my classmates in maintaining a paper portfolio with \$500,000 for three months and finished 10th out of 132 students by making a capital gain of 13.64%, beating the S&P 500 by 4.86%
- Completed a course on the economics of money and banking at Penn State University to understand how to analyze equities, options, futures, futures options, foreign exchange rates, and interest rates

Vector Marketing

Advanced Sales Representative

Bethlehem, PA
Jun 2019 – Aug 2019

- Created a network of 93 clients to meet with in person to pitch Cutco cutlery, cookware, and accessories with the goal of making \$3,000 in sales while also growing the network of clients for myself and my district office
- Sold \$3,424 worth of Cutco products; \$424 over the sales goal while maintaining a closing rate of 85% and an average order of \$311.27, which were higher than the office averages of 60% closing rate and an average order of \$307

LEADERSHIP EXPERIENCE

Phi Beta Lambda Professional Co-Ed Business Fraternity

Beta Alpha New Member Class President

University Park, PA
Jan 2019 – Present

- Elected leader by my new member class to represent the 22 new members as a whole to the brotherhood by working closely with the New Member Educators and brotherhood on all new member activities
- Aided in philanthropy, fundraising, events and more through collaboration with my fellow new members while updating the brotherhood on all activities to ensure proper execution of each event

Educated Landscape, LLC

Head Laborer

New Tripoli, PA
May 2019 – Aug 2019

- Labored 45 hours per week in landscaping by mowing about 20 properties and creating 2 mulch and stone beds per week while maintaining the health of machinery and picking up other small jobs
- Learned to operate all machinery and gained skills in hauling trailers to get promoted to a head laborer, communicating extensively with the owners to lead other laborers in the job of the given day

INTERESTS AND HONORS

Interests: Politics, Plastering, Country Music, New York Strip Steak, Football, Hunting, Fishing, Hiking, Kayaking, Dewey Beach

Honors: National Football Foundation Scholar Athlete, National Society of College Scholars, Eastern PA Football Official's Award